



Robert Sell - BCOM, MCP, CBCI, ITIL, CISSP [aka creep]

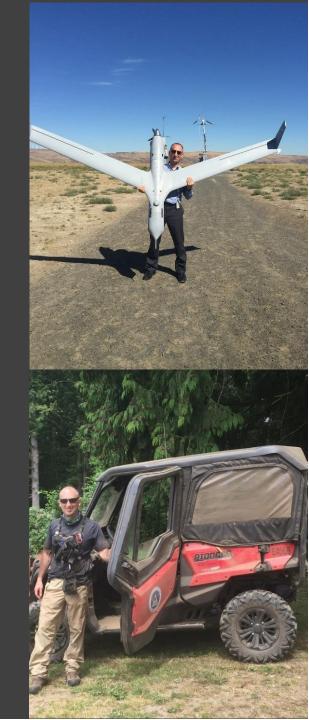
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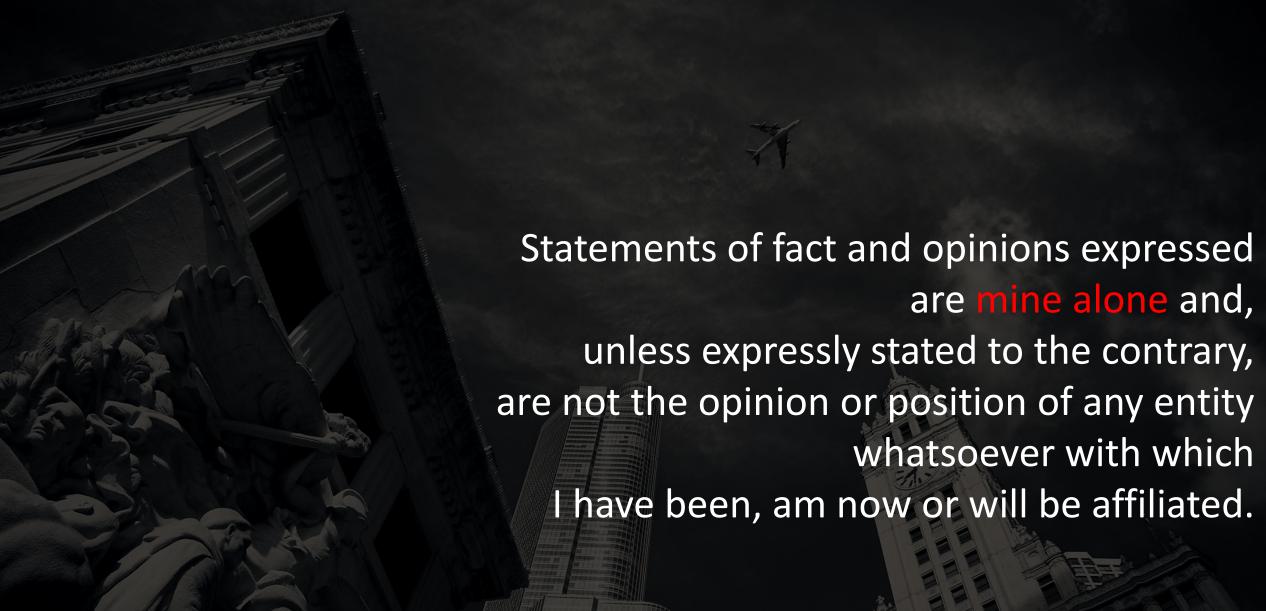
Value Proposition

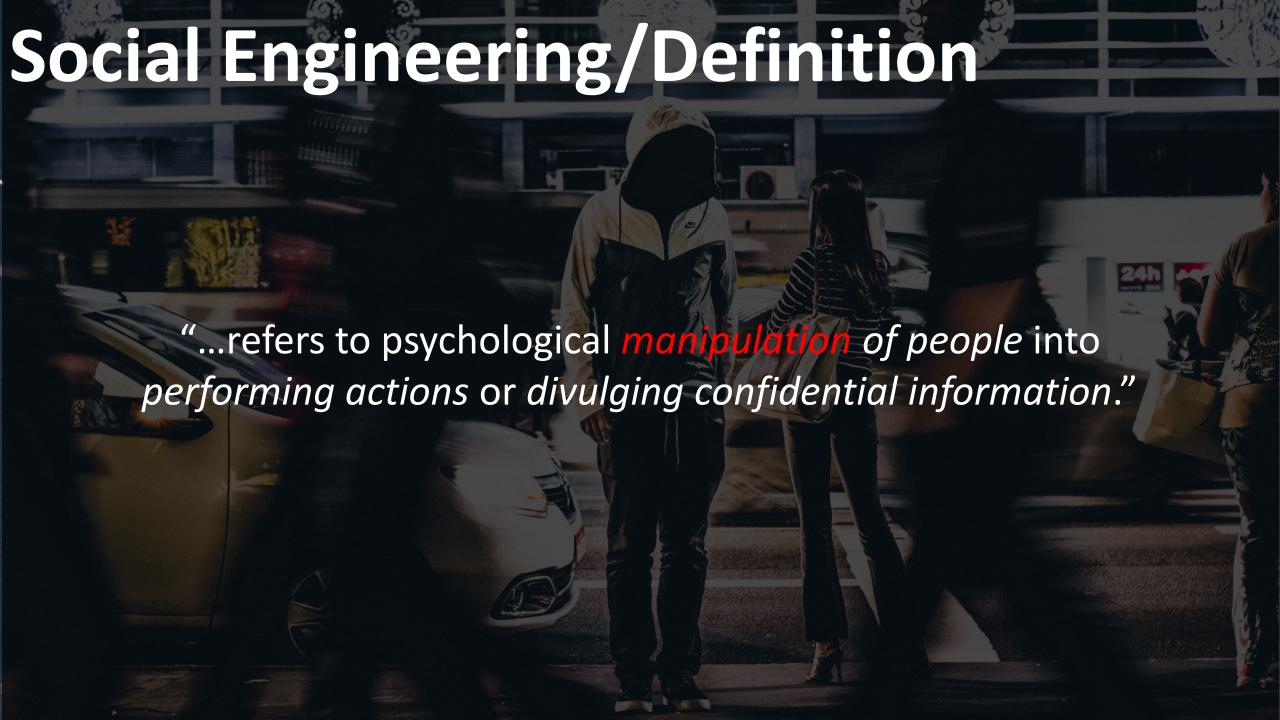
- Social Engineering Intro
- Defcon SE CTF Overview
- Open Source Intelligence (OSINT)
- Vishing (Techniques & Pretexts)
- How to Defend
- Tools & Resources



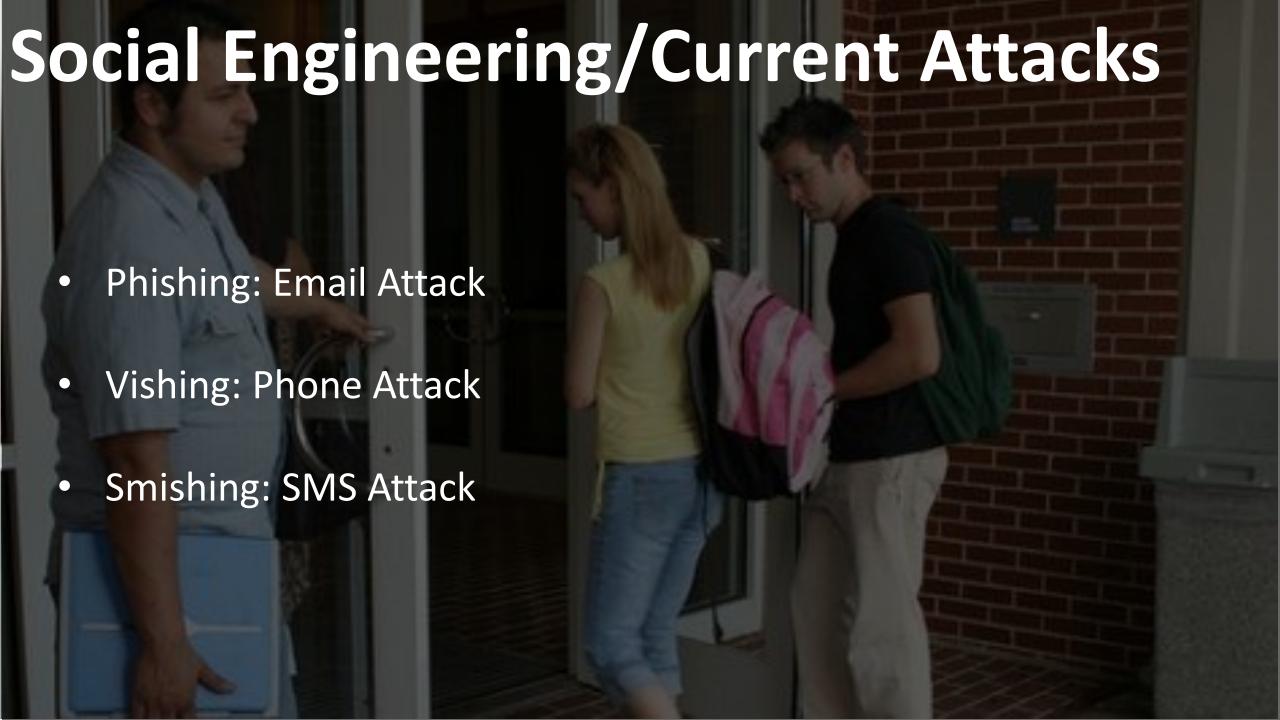
YOU BETTER HURRY UP AND START BEING AWESOME BECAUSE I'M NOT WAITING FOR YOU

Legalities/Disclaimer









Social Engineering/What's Next

- Social Media Impersonation Fake accounts to harvest creds
- Social Engineering as a Service Vish/Phish services
- Virtual Kidnaping For trusted source and ransom
- Whaling (your executive) Saffron Rose (current activity)
- Pseudo Ransonware Hybrid Attack Distraction/Attack
- Professional Network Solicitation Flattering/solicitation
- SME/Conference Invite Espionage baiting (first large scale APT)
- Fake Headhunters Thousands Talent Program (China)
- Sock/Meat Puppets Fake News/False Flag

Social Engineering/What's Next

Astroturfing: the practice of masking the sponsors of a message or organization (political, advertising, religious or public relations) to make it appear as though it originates from and is supported by a grassroots participant(s).

Every nation state has a SE division now:

- China: 50 Cent Army (the pioneers!)
- Russia: Web Brigades

Large corporations have been doing this for years. Huge market.

Social Engineering/Origin Story

Sales (& Marketing)

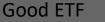
Salesmen already made social engineering into a science. Experts at changing human perception and ultimately behavior.

Social Engineering/Trend

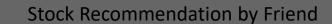
• 2017 Verizon Report: 90% of breaches involve social engineering.

• "Social" trend is *very* steep. Even vendors quote 20%.

Super Hot Stock



Bonds



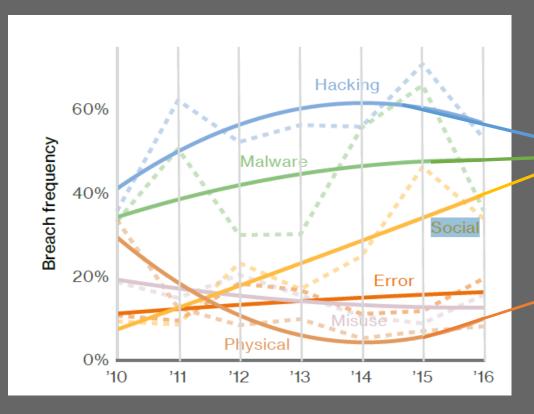
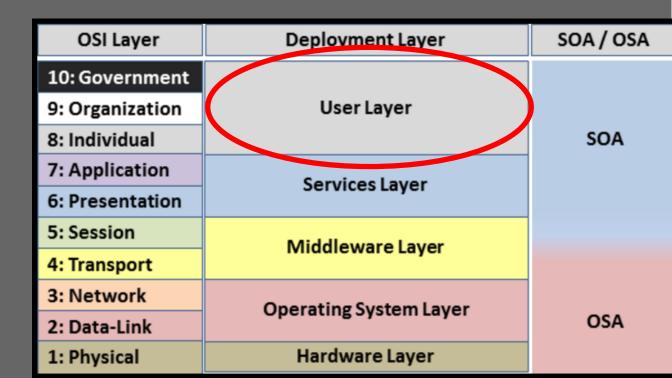


Chart source: DBIR 2017 Verizon Report – Page 7

Social Engineering/Models

- The infamous OSI model: historically has been all about technology
- "User Layer" is a very cost effective target.
- Just ask for the password (and they will give it to you).



Social Engineering/Shock&Awe

"The weakest link in the security chain is the human element"

- Kevin Mitnick
 - Everyone drink the Social Engineering cool aid?
 - Do we need a quick demo?



Social Engineering/News

Still need evidence to support investment in a phishing program? just Google it.



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use social engine

of social ercriminals

The TalkTalk aftermath: Social engineering

Defcon SE CTF/Stages

Stage 1: OSINT - 3 Weeks - At home (6,000 minutes)

- Comprised of 16 competitors
- Everyone has own target but part of a common industry
- 29 flags to capture. Points for quality of report
- NO ENGAGEMENT

Stage 2: Vishing – Live at Defcon – (20 minutes)

- Takes place over 2 days at the SE Village at Defcon
- Same flags but can get points for each person
- Winner captures the most "flags" hence CTF

OSINT/Flags

Capturing "the Flags"

- Logistics: Cafeteria
- Tech: VPN
- Onsite: Janitorial service
- Company Tech: OS
- Employee Info: Tenure

Logistics Rpt Pts Call F Is IT Support handled in house or outsourced? 3 Who do they use for delivering packages? 3 Do you have a cafeteria? 4 Who does the food service? 4	6 6 8 8
Who do they use for delivering packages? 3 Do you have a cafeteria? 4	6 8
Do you have a cafeteria?	8
	-
Who does the food service?	8
7	
Other Tech	
What is the name of the company VPN?	8
Do you block websites?	4
If website block = yes, which ones? (Facebook, Ebay, etc)	6
Is wireless in use on site? (yes/no) 2	4
If yes, ESSID Name?	8
What make and model of computer do they use?	6
What anti-virus system is used? 5	10
Can Be Used for Onsite Pretext	
What is the name of the cleaning/janitorial service? 4	8
Who does your bug/pest extermination?	8
What is the name of the company responsible for the vending machines onsite?	8
Who handles their trash/dumpster disposal?	8
Name of their 3rd party or in house security guard company? 5	10
What types of badges do you use for company access? (RFID, HID, None) 8	16
Company Wide Tech	\dashv
What operating system is in use? 5	10
What service pack/Version?	16
What program do they use to open PDF documents and what version?	10
What browser and version do they use?	12
What mail client is used?	10
Do you use disk encyption, if so what type?	10
Fake URL(getting the target to go to a URL) www.seorg.org NA	26
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Employee Specific Info	\neg
How long have they worked for the company? 3	6
What days of the month do they get paid?	6
Employees schedule information (start/end times, breaks, lunches) 3	6
What is the name of the phone/PBX system? 4	8
When was the last time they had awareness training? 5	10
Report Scoring	
Half points for any flag found from information gathering ** **	
10 points each for each realistic attack vector detailed in the report to a maximum of 50 points.	
Supporting evidence must be provided for each attack vector as to why it is realistic. 10-50	
Format, structure, grammer, layout, general quality of the report a maximum of 50 points. 0-50	

OSINT/Evil Attacker Flags

Based on Lockheed Cyber Kill Chain:

- Environment: Technologies, Response Capabilities, Assets
- Weaponization: Available exploits (patch level)
- Delivery Methods: Email, web or on prem (USB)
- Exploitation: AV, endpoint and perimeter protection
- Installation: Alerting, logging, monitoring, SIEM
- Command/Control: Ports, hours, machine naming scheme
- Actions on Objectives: Data exfil or data encryption location of assets, hours of operations, backups, staffing, vendors, incident response, retainment, RTO/RPO, DRP, policies & procedures

OSINT/Acquire Target

- Physical (building, locations)
- Technical (websites, IP address, dns, etc)
- Corporate (registration, legal, property)
- Staff (personal information)

OSINT/LinkedIn

- Corporate: Start with LinkedIn
- Search by company to get all staff
 Target rich environment
- The more connections you have the more you people you can see
- Get around the "free" limitations with LinkedIn XRay.
 - http://recruitmentgeek.com/tools/linkedin/





OSINT/Detection

- Don't wear orange when hunting humans
- Setup your environment to take everything but give nothing.
- Platforms/concepts/technologies for invisibility:
 - 1. Setup local hyper visor (VMWare, VirtualBox, etc)
 - 2. Setup image with tools and plugins (Buscador platform)
 - 3. Setup VPN
 - 4. Other options: Tor, Tails, Qubes, BlackArch, Kali, IprediaOS, etc.

OSINT/Evil Attacker Preparations

- How are you recording and preserving your intel?
 - Hunchly (Product Plug: It's Canadian)
- How will you categorize your intel?
- What data points will be important?
- How will your report be consumed?
- How are you staying undetected?

OSINT/Pretext Development

- Test out pretexts on real people. Receptionists are the best
 - Receptionists are SE defense experts
 - Always professional (even when hanging up on you)
 - Likely have kids (can say no)
 - Deal with cold calls from sales all day

Vishing/Marks

Developed process to prioritize marks:

- 1. Low connection score on LinkedIn (<100)
- 2. Expressing a need for self promotion (lots of selfies)
- 3. Often sharing more than necessary (VPN config)

High charisma / low wisdom scores (interns and contractors)

Vishing/SE Techniques

- The Confirmation: "So how do you like your Dell laptops?"
- The Reverse Confirmation: Confirm incorrect, let them correct.
- Name Dropping: "We are working with your VP, Mr/Mrs Smith..."
- Blowing Smoke: "You were recommended to work with us..."

Vishing/SE Techniques

- Impending Doom: "Larry will be onsite tomorrow for inspection..."
- Allowed to Vent: "My boss yelled at me to get this done..."
- Smarty Pants: "How did you ever figure this out?"
- Zero-Sum (aka Greed): "The first three people win..."
- Sympathy: "I am new at this and need your help..."

Vishing/Pretexts – 1 of 3



Entry Methods: Designed to get me past reception.

- How is my intern? Pretext: Improve intern program
- Industry knowledge Pretext: HVAC maintenance event

Vishing/Pretexts – 2 of 3

Targeted Methods: Designed to gather specific information

- The enemy of my enemy Pretext: Potential tenant
- Special delivery Pretext: FedEx Border Taxes
- Can I tell you a secret? Pretext: Recruitment (layoffs)

Vishing/Pretexts — 3 of 3

Full Dump Methods: Designed to get a lot of info.

- You're a lucky winner Pretext: Radio station contest
- The upgrade opportunity Pretext: New Dell account rep
- You are special Pretext: Employee engagement survey
- Ok you caught me Pretext: Hired security company

A Reflective Moment

- Would you know when your company has been Social Engineered?
- How bad would it be if your CFO transferred a few million dollars?
- Does your insurance cover breaches due to social engineering?
- Do you have the internal resources to needed manage these risk?
- Whose getting fired?

Understand your Exposure:



- 2. OSINT your company
- 3. Find the butterflies

4. Understand what's at risk

Build up Defenses against Phishing:

- 1. Phishing program: measure clicks and reporting
- 2. "EXT" tag on incoming email to stop spoofing
- 3. Stop allowing *active* links in email
- 4. Provide safer communications channels (Slack, Twitter, blog, etc)

Build up Defenses against Vishing:

- 1. Vish your executive (with their permission)
- 2. Create choke points Invest in your receptionist
- 3. PBX: Remove the dial by name
- 4. Give DIDs only to external facing (ie Sales)
- 5. Stop answering the phone (unless it's your boss of course)

Get on the Offensive:

- No one reads your policy or cares about the annual training
- Instead create continual challenges with goals
- Communicate and advertise "program/goal of the month"
- Celebrate wins with the business prizes!

Cultural Change:

- Recognize we can't win if we can't scale
- Celebrate success far more than you punish failure
- Allow scalability through the heroes (mentors)
- Create a culture of proud protective awareness

Evil Attacker Defense Cheat Sheet

Evil attackers hate it when we do these things:

- Remove specific technologies from job descriptions
- Assume your technical forum posts are read by bad people
- Train users (start with phishing)
- Patch. No really stop everything you are doing and patch
- VLANS are nice but not truly effective SDN?
- Signature based AV to Behavior based. Configure it to respond
- Block everything but 80 and 443 outbound (C&C, mining, etc)
- 2FA everything (your OWA is an open door)
- Put everything inside the firewall (at least DMZ it)
- I'm already in Come find me Spend time hunting (beacons)

Tools/Physical

- Start with physical address (the basics):
 - www.youtube.com (tour of the office?);
 - www.loopnet.com (find commercial properties)
 - www.google.ca/maps (street view, ingress/egress points)

- Ownership of property and assets, associated records (city, tax, legal).
- IoT on their cameras and other Internet facing devices (shodan)
 - Sensors, fences/gates, HVAC, ID cards

Tools/Technical

- who.is (IP blocks, email addresses, DNS, owners, names)
- dnshistory.org
- whoisology.com
- viewdns.info/iphistory
- moz.com/researchtools/ose
- alexa.com/siteinfo
- bgp.he.net (hurricane electric: good routing info)
- www.robtex.net (graphical info)
- scans.io (Internet Scan Data Repository)
- wigle.net (wifi SSID)





Resources

- US OSINT Resource: https://inteltechniques.com
 - Training, tools, articles, podcast, book
- Canada OSINT Resource: https://www.toddington.com
 - Training, tools, articles
- Social Engineer: https://www.social-engineer.org
 - Training, podcast, books, SE Village organizer
- Robert B Cialdini: 6 Principles of Influence (Books and YouTube)

Thank you! Q&A

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